



2026

Marketing
Report

WorkQuest



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WorksWonders

To help enhance familiarity and increase involvement among purchasers from state agencies, municipalities, school districts and other political subdivisions, the State Use Program adopted a brand – *WorksWonders*.

WorksWonders is a phrase demonstrating the mutually beneficial partnership involving Texans with disabilities and the state and local government entities that purchase the products, services and temporary employment services they offer through statewide Community Rehabilitation Programs.

It is our hope that more and more governmental entities take advantage of the many benefits associated with *WorksWonders*, and that the W logo will be instantly recognized in Texas and across the U.S. as the mark of a quality product or service offered by a Texas worker with disabilities.



**Works
Wonders**





A Message From the President and Chief Executive Officer

Fred M. Weber, Jr.

On behalf of WorkQuest, I would like to extend my sincere gratitude for your continued commitment to the *WorksWonders* Program and its mission to expand meaningful employment opportunities for Texans with disabilities. Your partnership helps ensure that individuals across our state have the opportunity to contribute their skills, strengthen their communities and build greater independence through work.

In 2025, the *WorksWonders* Program employed over 6,100 Texans with disabilities and generated nearly \$83 million in wages and benefits. These figures reflect more than economic impact. They represent individuals building confidence, gaining independence and contributing real value to the workforce and to the communities where they live.

As the program continues to grow, there is an increasing focus on preparing Texans for long-term success through person-centered support and opportunities that connect them with the broader workforce. At the same time, the variety of jobs available through the *WorksWonders* Program continues to expand, demonstrating that individuals with disabilities can succeed across many industries and types of work.

Through the dedication of our Community Rehabilitation Program partners and their employees, Texans across the state are gaining access to work that matters. This report provides a deeper look into the impact of the *WorksWonders* Program. It highlights individuals working on Program contracts, recognizes WorkQuest's Top 10 customers across products, services and temporary employment services, and reflects continued growth in sales, wages and opportunity statewide.

None of this progress would be possible without the support of our customers and partners, whose commitment helps create meaningful employment opportunities and lasting economic impact across Texas. Together with the Texas Workforce Commission and our CRP partners, we are expanding opportunities for individuals with disabilities to contribute their talents, earn wages and strengthen the communities they call home.

As we look ahead, WorkQuest remains focused on strengthening partnerships and developing new opportunities that support both workers and employers. Thank you for your continued support of the *WorksWonders* Program and for helping demonstrate the lasting value that meaningful employment brings to individuals, communities and the Texas workforce.

Who We Are

WorkQuest is a private, nonprofit corporation that links Texans with disabilities to meaningful employment opportunities through its partnerships with 110 Community Rehabilitation Programs (CRPs) across Texas. These partner CRPs supply city, county and state government entities with a wide array of products, services and temporary employment services provided by Texas workers with disabilities.

WorkQuest was established in 1978 to implement the *WorksWonders* Program, a Texas State Use Program that facilitates the contracts between CRPs and government purchasers. Under WorkQuest's leadership, the *WorksWonders* Program grew into one of the largest State Use Programs in the nation.

Administrative and oversight duties of the Program were transferred to the Texas Workforce Commission (TWC)

in 2015 and it was renamed the TWC Purchasing from People with Disabilities (PPD) Program.

Purchasing through the TWC PPD Program is mutually beneficial for CRPs and government entities. Purchasers receive fair and competitive pricing, a convenient and efficient ordering system and outstanding customer service, while Texans with disabilities are able to obtain meaningful employment. WorkQuest helps to create relationships between CRPs and Program customers, ensuring that both sides receive the support they need for a successful program.

WorkQuest, along with the nearly 6,137 Texans with disabilities who are employed through the TWC PPD Program, are ready and eager to support your product, service and temporary employment service needs.



Who We Serve

Brain Injury: **36**

Deaf or Hard of Hearing: **108**

Visual Impairment: **376**

Learning Disability: **444**

Other: **522**

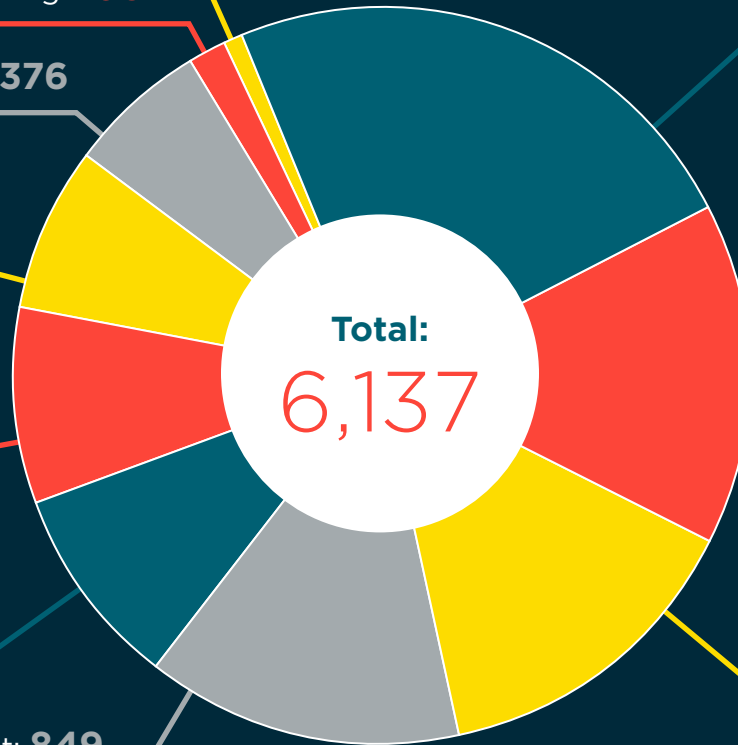
Chemical Disorder: **552**

Physical Impairment: **849**

Mental Health Condition: **1,457**

TWC-VR Contract, undisclosed: **918**

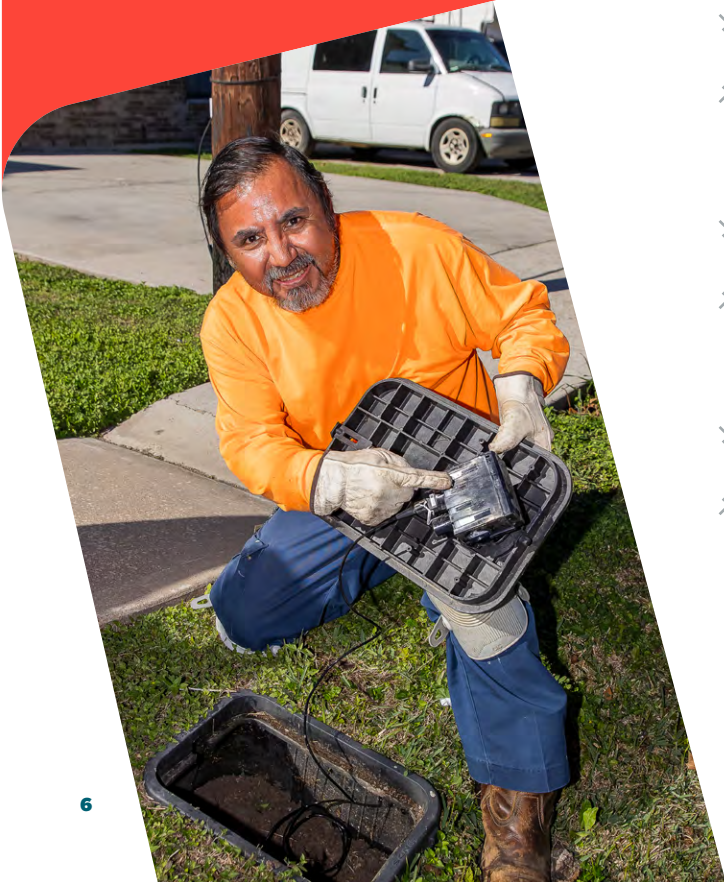
Intellectual Disability: **875**



Annual Wages Including Benefits Paid to Texans with Disabilities:

\$82,934,149

How It Works



WorkQuest partners with Community Rehabilitation Programs (CRPs) across Texas to identify and develop new products, services and temporary employment services to be offered through the Texas Workforce Commission (TWC) Purchasing from People with Disabilities (PPD) Program.

Using established criteria, WorkQuest reviews all requests and presents an application for inclusion in the TWC PPD Program, as well as a fair market price, to the Texas Workforce Commission.

WorkQuest is directly involved in service contract negotiations, bringing the purchasing customer and vendor CRP to agreement on specifications and price.

The Texas Workforce Commission determines whether each product or service is appropriate to be considered for purchase by public agencies.

Once a product or service has been approved, WorkQuest works to develop a marketing plan for that product or service. WorkQuest staff then implements the plan with state agencies, municipalities, school districts and other governmental entities. As products or services are bought by agencies, WorkQuest facilitates compensation between CRPs and those agencies.



Juan Lucero

Turning hard work into
community pride



RELIEF ENTERPRISE
OF TEXAS, INC.

Austin, Texas



Juan Lucero takes pride in doing the hard work that others might overlook. As a crew leader at Relief Enterprise of Texas, Inc. in Austin, Lucero leads teams responsible for litter control, debris removal, and specialized services like bat guano cleanup—work that demands precision, teamwork and strict safety compliance.

Lucero has been with the company for over four years and takes pride in his leadership role. As a driver, he is

responsible for not only transporting his crew but also ensuring each person is positioned properly for efficient and safe cleanup along highways and under bridges.

“I’ve worked in a lot of places, but this is a job where we are able to make the place look decent and make a difference,” said Lucero. “The place looks beautiful after we finish and the public is always appreciative to see the bats once it’s clean.”



“

“Juan is very appreciative. He came and filled out an application and three days later got the job. He’s always shown great leadership, and he’ll be here for years to come I’m sure.”

— STEVEN BUSH, SUPERVISOR AT RELIEF ENTERPRISE OF TEXAS, INC.



His supervisor, Steven Bush, describes Lucero as a trusted team member who consistently goes above and beyond.

“Juan’s one of the first to volunteer for extra tasks,” said Bush. “He’s grounded, dependable and gets the job done without having to be asked twice. He’s honest, fair and the crews respect him.”

For Lucero, this work is personal. It provides him with a reliable source of income and a schedule that allows him to enjoy time with his children and grandchildren. An avid fisherman and motorcycle enthusiast, he says the job allows him to live life fully while giving back to the community.

“At the end of the day, it’s great to look at something that looks nice,” said Lucero. “The work is a lot of labor and isn’t glamorous, but it’s for the community and for the visitors. That’s something I can be proud of.”



Justin Smith

**Making a difference,
one meter at a time**



LINK LABOR AND
CONSTRUCTION
Houston, Texas

At Link Labor and Construction, Justin Smith is known as a trusted teammate. He's dependable, skilled and always ready to step in where he's needed.

Smith works as a water technician on a water meter installation contract with the City of Houston. In the field, he troubleshoots and resolves issues, replaces outdated equipment, updates smart points and registers, and ensures every system he touches is operating at its best.

For Smith, the job is more than technical—it's personal. His attention to detail, willingness to help others and commitment to getting the job done have made him a trusted presence on the team.

"It's like a family up here," said Smith. "Somebody gave me a shot, an opportunity to do more—and that means a lot."

Ira Duckworth, who supervises Smith, says that opportunity quickly turned into a success story.

"Justin reminds me of myself when I started, just waiting for someone to give him a chance," said Duckworth. "Now he's the one the other crews call when they need help. He's dependable, trustworthy and he's always willing to help."

The role has not only allowed Smith to build technical skills and leadership but also given him stability, confidence and a strong sense of purpose.

"Every day I'm out here solving problems and helping people," said Smith. "It feels good to know my work matters—and that I'm building something for myself at the same time."

“

“I can trust him with anything. If another crew needs help, I call Justin. He'll get it done without hesitation.”

**— IRA DUCKWORTH, SUPERVISOR
AT LINK LABOR AND CONSTRUCTION**



Rosie Reed

Leading with heart and purpose



HORIZON INDUSTRIES
(EAST TEXAS LIGHTHOUSE
FOR THE BLIND)

Tyler, Texas



For 25 years, Rosie Reed has been a steady force at East Texas Lighthouse for the Blind d/b/a Horizon Industries, contributing across departments and stepping up wherever she is needed most.

In her current role on the production floor, Reed works as a packer on high-demand lines like the LCI and Cheetah, where she handles packaging pop-up towels and other paper products. Her impact stretches far beyond the machines—she trains new hires, supports coworkers, and mentors visually impaired high school students through the organization’s job shadowing program.

“Rosie plays a key role in production,” said Louretta Harris, Reed’s supervisor. “She helps train others, is always willing to listen, and whenever she sees someone who needs help, she’s always willing to offer it.”

Harris, who has worked alongside Reed for decades, praises her dependability and initiative. “Rosie takes on new tasks without hesitation, brings a positive attitude and is

a role model for the rest of the team. She doesn't sit back—she steps in,” Harris said.

For Reed, working at Horizon Industries has helped her build independence, confidence and a fulfilling life with her husband. The couple are homeowners and lead the Tyler Tigers beep baseball team, traveling and organizing events for blind and visually impaired athletes across Texas.

“It's just about believing in yourself,” said Reed. “You can achieve anything you set your mind to.”



“We are sincerely grateful for our long-standing partnership with WorkQuest. WorkQuest has been an essential partner in our growth—from our first contract in 1979 to the products we provide today. This relationship has not only provided meaningful employment opportunities for individuals who are blind, but it has also strengthened our mission in ways that ripple across the entire East Texas community.”

— LEONA HOLLOMAN, CEO AT EAST TEXAS LIGHTHOUSE FOR THE BLIND

How We Help

People with Disabilities

- » Stable, vocational rehabilitation for individuals with disabilities is provided within their own communities.
- » Individuals with disabilities are given the opportunity to become self-sufficient.
- » Training, meaningful employment and fair wages are provided for individuals with disabilities.
- » Customized pathways to employment based on each individual's goals and interests.

Customers

- » Customers receive quality products and services at a competitive price without the hassles of administering a competitive bid.
- » The TWC PPD Program offers a wide variety of products and services.
- » Each contract is negotiated individually, allowing for customization to meet specific wants and needs.
- » Customers have one point of contact for all questions involving Program contracts.



Taxpayers

- » The TWC PPD Program has proven to reduce the cost of care for individuals with disabilities.
- » An independent economic impact study of the TWC Purchasing from People with Disabilities Program found that purchases made through the Program generate significant economic and fiscal benefits for the state. The study concluded that the Program strengthens the economic health and vocational productivity of Texans with Disabilities, while also producing measurable fiscal and economic benefits for Texas taxpayers.
- » Since Community Rehabilitation Programs (CRPs) are located in large and small communities, the Program also stimulates local area economic growth.

How We've Grown

Top 10 Customers

October 2024 through September 2025

Service Sales:

Texas Department of Transportation	\$79,421,559
Health and Human Services Commission	7,868,984
City of Houston	7,379,829
City of El Paso	4,156,980
Texas Department of Public Safety	2,817,898
Texas Military Department	2,353,730
Texas Workforce Commission	1,420,556
Texas Parks and Wildlife Department	1,346,593
Texas Department of Motor Vehicles	1,188,106
Texas Department of Criminal Justice	970,522
Other	6,525,560

TOTAL \$115,450,318

Product Sales:

Texas Department of Criminal Justice	\$17,923,509
Health and Human Services Commission	12,267,006
Texas Department of Transportation	12,022,739
Texas Department of Public Safety	1,375,489
Texas Military Department	1,076,436
Texas Parks and Wildlife Department	868,555
Texas Juvenile Justice Department	481,174
Texas Commission on Environmental Quality	289,846
Texas Department of Motor Vehicles	176,991
Office of the Attorney General	165,703
Other	1,966,615

TOTAL \$48,614,063

Temporary Employment Service Sales:

Department of State Health Services	\$13,313,410
Office of the Attorney General	12,838,989
Health and Human Services Commission	11,839,008
Texas Workforce Commission	6,087,036
Texas Department of Public Safety	5,351,278
Texas Department of Transportation	4,149,506
Comptroller of Public Accounts	3,003,638
Department of Family and Protective Services	2,962,313
Texas Commission on Environmental Quality	2,797,422
Texas Division of Emergency Management	1,237,985
Other	13,125,043

TOTAL \$76,705,627

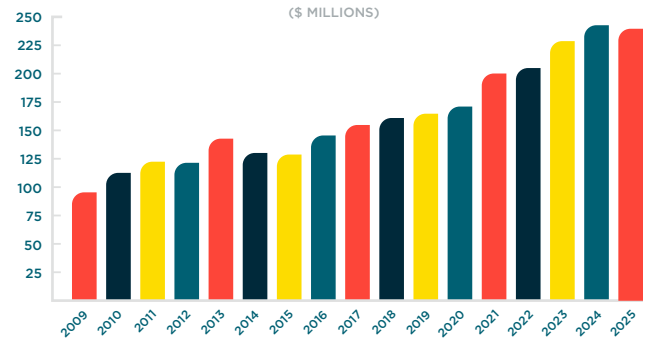
Top 10 Products

October 2024 through September 2025

Bond Paper, Including Recycled	\$5,298,289
Toilet Tissue	5,284,734
Gloves/Finger Cots, Medical Type	3,598,494
Trash Can Liners	2,500,761
Posts for Delineator Markers	2,108,046
Safety Shirts	1,801,120
Fish	1,696,034
Safety Shoes and Boots	1,585,062
Bag, Paper	1,408,713
Lunch Tray	1,329,204
Other	22,003,607

TOTAL \$48,614,063

Sales Growth



Wages Growth



CRP Partners

- > A Brothers Keeper, Arlington
- > A Lift for Life Outreach Center, Inc., Dallas
- > Aldersgate Enrichment Center, Early
- > Amplify, Fort Worth
- > Andrews Diversified Industries, Tyler
- > Atascosa County IDD Work Center, Poteet
- > Austin Task, Inc., Austin
- > Beacon Group, San Antonio
- > Beacon Lighthouse, Inc., Wichita Falls
- > Beaumont Products & Services, Inc., Beaumont
- > Bootstraps Occupational Services, Inc., Crawford
- > Burke Center, Lufkin
- > Camp County Developmentally Disabled Association, Inc., Pittsburg
- > Center for Life Resources/Janie Clements Industries, Brownwood
- > Cen-Tex A.R.C., Mexia
- > CleanArk Services, Inc., Lexington
- > Daniel Pest Control and Professional Services, Seguin
- > Dimmit/Zavala County IDD Work Center, Crystal City
- > E.Q.U.I.P. Enterprises, Inc., San Antonio
- > Easter Seals Central Texas, Inc., Austin
- > Endeavors Unlimited, Inc., San Antonio
- > Enterprise Professional Services, Inc., Lakeway
- > Envision Dallas, Farmers Branch
- > Fresh Start of Monroe, Inc., Amarillo
- > Frio County IDD Work Center, Dilley
- > G & H EQUITAS Foundation, Corpus Christi
- > Gateway Community Partners, Inc., Jacksonville
- > Goodwill Industries of Central East Texas, Inc. – Temporary Services, Lufkin
- > Goodwill Industries of Central East Texas, Inc., Lufkin
- > Goodwill Industries of Dallas, Inc., Dallas
- > Goodwill Industries of East Texas, Inc., - Temporary Services, Tyler
- > Goodwill Industries of East Texas, Inc., Tyler
- > Goodwill Industries of Houston – Temporary Services, Houston
- > Goodwill Industries of Lubbock Contract Services, Inc., Lubbock
- > Goodwill Industries of Northeast Texas – Temporary Services, Sherman
- > Goodwill Industries of Northeast Texas, Sherman
- > Goodwill Industries of San Antonio Contract Services, San Antonio
- > Goodwill Industries of South Texas, Inc. – Temporary Services, Corpus Christi
- > Goodwill Industries of South Texas, Inc., Corpus Christi
- > Goodwill North Central Texas – Temporary Services, Fort Worth
- > Goodwill Services, Inc. – Temporary Services, El Paso
- > Goodwill Services, Inc., El Paso
- > Goodwill Temporary Services, Inc. – Service Contracts, Austin
- > Goodwill Temporary Services, Inc., Austin
- > Growing New Generations, Fort Worth
- > Harris Exodus Project, Inc., Humble
- > Heart of Texas Goodwill Industries, Inc., - Temporary Services, Waco
- > Heart of Texas Goodwill Industries, Inc., Waco
- > HIP Healthy Innovative Processes, San Antonio
- > Horizon Industries, Tyler
- > Infinity Gardens, Inc., Houston
- > Junction Five-O-Five, Bryan
- > Launch Point CDC, Inc. Houston
- > Lending Helping Hands to Others, Houston
- > Liberty Proclaimed Ministry, Fort Worth
- > Lieutenant’s House., Houston
- > Lighthouse for the Blind of Fort Worth, Fort Worth
- > Lighthouse for the Blind of Houston, Houston
- > Link Labor and Construction, Houston
- > Lufkin State Supported Living Center, Pollok
- > Marian Moss Enterprises, Inc., Lubbock
- > Maverick County IDD Work Center, Eagle Pass
- > New Hope Academy of Fort Worth, Fort Worth
- > Nueces Center for Mental Health and Intellectual Disabilities, Corpus Christi
- > Oak Creek Day Habilitation/ Vocational Center, Lufkin
- > On Our Own Services, Inc., Houston
- > Open Wings Independent Living, Inc., Houston
- > Opportunities for Deserving Individuals, Inc., Beaumont
- > Peak Performers, Austin
- > PermiaCare, Midland
- > PRIDE Industries, El Paso
- > Professional Contract Services, Inc., Austin
- > ReadyOne Industries, El Paso
- > Redirection Opportunities, Fort Worth
- > Relief Enterprise of Texas, Inc., Austin
- > RGG Construction Company, Weslaco
- > RGR Industries, Inc., Weslaco
- > Rising Star Resource Development Corporation – Temporary Services, Dallas
- > Rising Star Resource Development Corporation, Dallas
- > RUCON, Inc., Huntsville
- > San Antonio State Supported Living Center, San Antonio
- > Saumya, Huntsville
- > SDR & Associates, Inc., Canton
- > Second Chances – Starting Over Again, Houston
- > South Texas Housing and Community Development, Inc., San Antonio
- > South Texas Lighthouse for the Blind, Corpus Christi
- > Southeast Keller Corporation, Houston
- > Southeast Vocational Alliance, Houston
- > Spanglish Foundation, Belton
- > Tejas Roadrunners Non-Profit Corporation, Huntsville
- > Texana Center, Wharton
- > Texas House, Inc., Houston
- > Tex-Spice, Devine
- > The EB Foundation, Corpus Christi
- > The Homestead Community Development Corporation, Houston
- > Travis Association for the Blind, Austin
- > U&I – Temporary Services, Dallas
- > U&I, Dallas
- > United Resource Group US, Houston
- > Vibrant Works, San Antonio
- > Vocational Opportunity Center of Northeast Texas, Inc., Mount Pleasant
- > VRC Industries, Austin
- > West Texas Centers, Big Spring
- > West Texas Lighthouse for the Blind, San Angelo
- > Wilson County IDD Work Center, Floresville
- > Woodcreek Outreach Rehabilitation Development, Glidden
- > Woods, Etc., Corpus Christi
- > Work Services Corporation, Wichita Falls
- > World Technical Services Inc., San Antonio
- > Xceed Resources, El Paso



WorkQuest Central Store and Warehouse

**For your one-stop
shopping needs, visit the
WorkQuest Central Store
and Warehouse in Austin**

View all of the
WorksWonders
products on our website,
WorkQuest.com, or
order a catalog by
calling **(512) 451-8145**.



WorkQuest

www.workquest.com

Corporate Officer

President/CEO: Fred M. Weber, Jr.

Board of Directors

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Vice-Chair: Brian Miller | Austin, TX
Treasurer: Peggy Foreman | Austin, TX
Secretary: Jack Nash | Austin, TX
Members: Kevin Jackson | Austin, TX
Jason Modglin | Austin, TX
Donnie Williams | Austin, TX

Advisory Committee

Deb Betsch | Fort Worth, TX
Texas Association of Goodwills

Judy Koetter | Wichita Falls, TX
Beacon Lighthouse for the Blind

Stephan Saia | Austin, TX
Enterprise Professional Services, Inc.

Central Store

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