T J D B S F O R P E O P L E W I T H D I S A B I L I T I E S TIBH INDUSTRIES NEWSLETTER XLI • NOVEMBER 2017

Westin St. Clair of Enterprise Professional Services, Inc. Presented with 2017 Artie Lee Hinds Award

estin St. Clair, an employee of Enterprise Professional Services, Inc. (EPSI), was recognized as the 2017

Artie Lee Hinds Award winner at TIBH's tenth annual banquet on Sept. 27, 2017. The award—named for lifelong humanitarian and TIBH founder/chairman emeritus, Artie Lee Hinds—honors an outstanding community rehabilitation program (CRP) employee for his or her leadership, dedicated service and commitment to excellence through the *WorksWonders* Program.

"Receiving the Artie Lee Hinds Award, and having my son there to experience it, was a great honor," St. Clair said. "TIBH continues to encourage folks with disabilities to do a good job."

St. Clair is a valued and exemplary employee, serving as EPSI's lead grounds maintenance worker on the Texas Department of Public Safety's (DPS) main campus. He leads his crew by delegating work responsibilities for completing assigned mowing, edging, leaf/debris removal, fertilization and hedging.

"This complex is approximately 63 acres, and he is responsible

"His work ethic is exemplary, and his attitude is positive all the time...he represents the best of what it is that EPSI has to offer."

– Stephan Saia, president and CEO for EPSI

and he is responsible for everything related to grounds mowing, weeding, trimming and hedging," Sherrie Zgabay, facilities manager at Texas DPS, said. "He has taken an active role in educating

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himself, obtaining certifications and becoming even more knowledgeable."

In 2015, St. Clair was driving when his vehicle was struck, causing it to spin off the side of the road and wrap around a telephone pole. As a result of his accident, both of his legs, his pelvis and his face were broken in multiple areas. He spent 21 days in the intensive care unit, and doctors told him it would be difficult for him to walk again. However, as a result of his determination and self-moti-

vation, St. Clair taught himself how to perform physical therapy exercises, and within five months, he was walking with the help of a walker.

"His work ethic is exemplary, and his attitude is very positive all the time. It's hard to believe that two years ago, he was lying in a coma, with his body battered and wondering if he was ever going to walk again," Stephan Saia, president and CEO of EPSI, said. "And here he is, taking care of a 60acre campus. Westin represents the best of what it is that EPSI has to offer."

"Through TIBH and the partnership with EPSI, this particular situation has absolutely been a win-win, I believe, for all three parties, and we are looking forward to continuing that relationship into the future," Zgabay said.

St. Clair's ground maintenance expertise is instrumental in ensuring EPSI continues to purchase the most reliable and cost-effective equipment and safety gear available. His reliability, perseverance and "can do" attitude is an inspiration to all who meet him.



Westin St. Clair of Enterprise Professional Services, Inc. was presented with the 2017 Artie Lee Hinds Award at TIBH Industries, Inc.'s tenth annual banquet on Sept. 27, 2017.

"This whole thing, it was a lot in my life—it hit me hard. I look at my son and that gives me the fire to keep going. Every day, he is my hero," St. Clair said. "That's my everything, and that's why I come out here and keep going, because I have to set an example for him."

St. Clair's son joined him on stage as he was presented with the 2017 Artie Lee Hinds Award. Through tears, he expressed how much the award and his job meant to him. St. Clair and his son are avid fishers, so they were given two brand new fishing rods. After describing his father as a super hero, St. Clair's son was also presented with an Iron Man action figure.

Congratulations to Westin St. Clair and the other 2017 Artie Lee Hinds Award nominees for their dedication, exceptional performance and leadership.



Jobs for People with Disabilities

Dedicated Employees Recognized at Tenth Annual Artie Lee Hinds Award Dinner



Keynote speaker Josh Bleill, an Iraq War veteran, addresses the audience at TIBH Industries, Inc.'s tenth annual banquet on Sept. 27, 2017.

IBH hosted its tenth annual Artie Lee Hinds Award dinner on Sept. 27, 2017 in Austin. Nearly 400 attendees—including 46 award nominees, their family and friends, community rehabilitation program (CRP) representatives, customers and TIBH board members, among others—recognized TIBH, its CRPs and their exceptional employees for their dedication and contributions to the *WorksWonders* Program.

For the second consecutive year, veteran TV journalist, Judy Maggio, emceed the program, along with TIBH president and chief executive officer, Fred Weber, Jr.

This year, attendees were entertained by an inspirational speech from keynote speaker and Iraq War veteran, Josh Bleill. Bleill was motivated to serve his country after the events on Sept. 11, 2001. Following in his father's footsteps, Bleill enlisted in the U.S. Marine Corps and, after boot camp, was deployed to Fallujah, Iraq in 2006, where he became a victim of a roadside bomb. Five days later, he awoke to the realization that he had lost two friends—and both of his legs—in the blast.

Bleill spoke about his story of perseverance and determination to overcome his adversities. He also reiterated the important impact a job offer from the Indianapolis Colts, immediately following his recovery, had on him. With the help of that organization and those around him, Bleill was able to regain his selfworth and found a way to thrive once again.

Following Bleill's captivating speech, TIBH recognized the Top 10 customers who purchased products, services and employment services through the *WorksWonders* Program. The Top 10 customers are comprised of city, county and state agencies and organizations, and the program would not succeed without their unwavering support.

TIBH then presented Rick Flores, an employee of Goodwill Industries of Central Texas, with a token of appreciation for his service, honesty and personal character in returning a valuable ring to a patron. Flores found the irreplaceable graduation ring after it had been lost at the San Marcos Visitor Center, where he works providing janitorial services, and he immediately returned it to management, where it was then reunited with its original owner.

TIBH also recognized the individuals who have gone above and beyond to ensure the success of the *WorksWonders* Program, as well as those it serves, before awarding the 2017 Spirit of State Use Award to Kevin Jackson and Tim Laws. Jackson was recognized for his dedication to the *WorksWonders* Program. He was appointed by Gov. Rick Perry to serve on the former Texas Council for Purchasing from People with Disabilities, where he served as chair of the Pricing Subcommittee, and later, when administrative duties for the program were transferred to the Texas Workforce Commission, he served on the Purchasing from Persons with Disabilities Advisory Committee so he could continue to help lead and advise the program in which he was so invested.

Laws took over TIBH's service contracting within the Texas Department of Public Safety (DPS) in 2013, and he has been instrumental in providing opportunities for individuals with disabilities by growing the number of service contracts DPS has with TIBH. He not only recognizes the financial benefit of utilizing the *WorksWonders* Program, but also has a passion for its mission to employ individuals with disabilities.

TIBH then celebrated the life of TIBH chairman emeritus and namesake for the evening, Ms. Artie Lee Hinds, who passed away on May 19, 2017. Her daughter, Denise Cartwright, was presented with an award on behalf of her mother's tireless fight to defend the rights of individuals with disabilities.

Later, Joel Felan, who performs janitorial services at the TIBH office in Austin, as well as many other locations, was recognized and presented with a special President's Award for serving as a constant reminder of the unparalleled dedication provided by employees of the *WorksWonders* Program.

Throughout the evening's program, attendees also had the opportunity to view three videos showcasing standout CRP employees—the winner of the "Most Inspirational Employee" award, Reginald Howard (Dallas Lighthouse for the Blind); the "Most Motivational Employee," Curtis Johnson (Star Care Specialty Health System); and the overall winner of the 2017 Artie Lee Hinds Award, Westin St. Clair (Enterprise Professional Services, Inc.).

St. Clair was recognized for his determination and drive to not only overcome the challenges he faced as a result of a tragic car accident, but to thrive professionally and personally despite them.

Thank you to all who attended this year's Artie Lee Hinds Award dinner and made the evening a success. We look forward to seeing everyone again next year.



Denise Cartwright, daughter of TIBH founder/chairman emeritus, Artie Lee Hinds, accepts an award on her mother's behalf, honoring her lifetime of commitment to employing people with disabilities.

Spirit of State Use Award Winners



Kevin Jackson, (pictured left) member of the Purchasing from Persons with Disabilities Advisory Committee, was presented with the 2017 Spirit of State Use Award for his dedicated service to the WorksWonders Program.



Tim Laws, (pictured right) Purchaser IV for the Texas Department of Public Safety, was presented with the 2017 Spirit of State Use Award for his commitment to expanding employment opportunities for individuals with disabilities throughout Texas.

2017 Artie Lee Hinds Award Nominees

Esequiel Barrera, San Antonio Lighthouse for the Blind Thomas Bonilla. Endeavors Unlimited Albert Christianson, Behavioral Health Center of Nueces County Peter Condoleon, Professional Contract Services, Inc. Nicolas Cordova, South Texas Lighthouse for the Blind **Billy Davis, EXPANCO** Jimmy Don Davis, Travis Association for the Blind Sammy Dockery, On Our Own Services, Inc. Gerardo Estrada, Border TM Industries (dba Xceed Resources) Alfonso S. Fair, Reliable Facilities Services, Inc. Joel Felan, Easter Seals Central Texas Mary Ferguson, West Texas Lighthouse for the Blind Maria Garner, Center for Life Resources/Janie Clements Industries Rodolfo Garza, Camino Real Community Services Jerrell Harris, ABG Fulfillment Reginald Howard, Dallas Lighthouse for the Blind Grace C. Ibarra, Border TM Industries (dba Xceed Resources) Curtis Johnson, Starcare Specialty Health System Ray Johnson, Relief Enterprise of Texas Kesha Leatherwood, Marian Moss Enterprises Karen Lipe, Border TM Industries (dba Xceed Resources) Salome Longoria, Corpus Christi State Supported Living Center (Woods Etc.) Yuan Luong, Corpus Christi State Supported Living Center (Woods Etc.) David Medrano, World Technical Services, Inc. Brandon Morning, ODJ, Inc. Rodolfo Munoz Jr., Border TM Industries (dba Xceed Resources) Darron Naillon, Work Services Corporation Felicia Ogletree, Goodwill Industries of East Texas Tyrone O'Neal, VRC Industries Larry Reed, East Texas Lighthouse for the Blind Destiny Rhodes, Precious Gems Services, Inc. Thomas Roberts, Behavioral Health Center of Nueces County Steven Robertson, Peak Performers Ricardo Rocha, E.Q.U.I.P. Enterprises, Inc. John S. Russell, Rising Star Resource Development Corporation Luis Sanchez, St. Dominic of Silos (dba Daniel Pest Control and Professional Services) Kenneth Smith, David & Ivory Ministries, Inc. Westin St. Clair, Enterprise Professional Services, Inc. Jonathan Teague, TIBH Industries, Inc. - Central Store Antonio Valadez, The Lighthouse of Houston Melvin Walker, D&D Helping Others, Inc. Deondre Williams, Andrews Diversified Industries Michael Williams, Aldersgate Enrichment Center Mark Wilson, Goodwill Industries of Central Texas Dustin Woods, Beacon Lighthouse, Inc. Angela Yount. Lighthouse for the Blind of Fort Worth

































Esequiel Barrera, San Antonio Lighthouse for the Blind



Thomas Bonilla, Endeavors Unlimited



Albert Christianson, Behavioral Health Center of Nueces County



Nicolas Cordova, South Texas Lighthouse for the Blind



Billy Davis, EXPANCO



Gerardo Estrada, Border TM Industries (dba Xceed Resources)



Sammy Dockery, On Our Own Services, Inc.

2017 Artie Lee Hinds Award nominees (holding awards) are pictured with Larry Temple, executive director of the Texas Workforce Commission; Gibson DuTerroil, chairman of the TIBH Board of Directors; and Josh Bleill, Iraq War veteran and keynote speaker



Alfonso S. Fair, Reliable Facilities Services, Inc.



Joel Felan, Easter Seals Central Texas



Mary Ferguson, West Texas Lighthouse for the Blind



Maria Garner, Center for Life Resources/Janie Clements Industries



Rodolfo Garza, Camino Real Community Services



Reginald Howard, Dallas Lighthouse for the Blind



Grace C. Ibarra, Border TM Industries (dba Xceed Resources)



Curtis Johnson, Starcare Specialty Health System



Ray Johnson, Relief Enterprise of Texas

2017 Artie Lee Hinds Award nominees (holding awards) are pictured with Larry Temple, executive director of the Texas Workforce Commission; Gibson DuTerroil, chairman of the TIBH Board of Directors; and Josh Bleill, Iraq War veteran and keynote speaker



Kesha Leatherwood, Marian Moss Enterprises



David Medrano, World Technical Services, Inc.



Rodolfo Munoz Jr., Border TM Industries (dba Xceed Resources)



Darron Naillon, Work Services Corporation



Felicia Ogletree, Goodwill Industries of East Texas



Larry Reed, East Texas Lighthouse for the Blind



Thomas Roberts, Behavioral Health Center of Nueces County



Ricardo Rocha, E.Q.U.I.P. Enterprises, Inc.



John S. Russell, Rising Star Resource Development Corporation

2017 Artie Lee Hinds Award nominees (holding awards) are pictured with Larry Temple, executive director of the Texas Workforce Commission; Gibson DuTerroil, chairman of the TIBH Board of Directors; and Josh Bleill, Iraq War veteran and keynote speaker



Luis Sanchez, St. Dominic of Silos (dba Daniel Pest Control and Professional Services)



Kenneth Smith, David & Ivory Ministries, Inc.



Westin St. Clair, Enterprise Professional Services, Inc.



Jonathan Teague, TIBH Industries, Inc. -Central Store



Antonio Valadez, The Lighthouse of Houston



Deondre Williams, Andrews Diversified Industries



Michael Williams, Aldersgate Enrichment Center



Dustin Woods, Beacon Lighthouse, Inc.

2017 Artie Lee Hinds Award nominees (holding awards) are pictured with Larry Temple, executive director of the Texas Workforce Commission; Gibson DuTerroil, chairman of the TIBH Board of Directors; and Josh Bleill, Iraq War veteran and keynote speaker

A Message from the President and CEO

ollowing another successful year, TIBH celebrated its tenth annual Artie Lee Hinds Award Dinner and 29th annual Products and Service Expo this past September.

TIBH would like to extend its sincerest gratitude to the community rehabilitation program (CRP) employees, state agency employees and numerous other individuals who were able to attend this year's dinner. The CRP employees we recognized during the Artie Lee Hinds Award dinner, as well as their colleagues, are integral contributing factors to the success of TIBH and the *WorksWonders* Program. We are grateful to have been able to acknowledge and celebrate their achievements with everyone in attendance.



TIBH has continued to work alongside the Texas Workforce Commission (TWC) to implement new rules and integrate new criteria into the existing structure of the *WorksWonders* Program. TIBH has also been working alongside CRPs to help familiarize them with the newly established rules and criteria in an effort to continue the smooth transition to TWC. As part of those efforts, TIBH offered regional training programs to CRPs and other *WorksWonders* Program stakeholders to inform them about governmental contracting, procurement procedures and law, as well as to let them know about the requirements that must be met in order to be eligible to participate in the program. Attendance during these training sessions was exceptional, and we'd like to thank those individuals for their continued commitment to the *WorksWonders* Program. For more information about the administrative changes that have occurred since this transition began, please visit TIBH.org.

As always, we have appreciated your support of the *WorksWonders* Program throughout this past year, and we look forward to a prosperous 2018 with your continued partnership.

Best Regards,

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Fred M. Weber, Jr.

TIBH 29th Annual Products and Services Expo

IBH Industries, Inc. hosted its 29th Annual Products and Services Expo in Austin on Sept. 28, 2017, following the previous evening's tenth annual Artie Lee Hinds Award dinner. The expo is designed to raise awareness of the *WorksWonders* Program, a state initiative that helps employ Texans with disabilities while benefitting state taxpayers and agency customers.

Prior to the expo, more than 100 state agency purchasers attended the State Use Program Overview. The meeting served as a way for customers to obtain a better understanding of how the *WorksWonders* Program operates, as well as the best methods in which to access the program and maximize their benefits while utilizing it.

Nearly 25 community rehabilitation programs (CRPs) presented the products and services they offer, demonstrating how their products and services work, answering questions and providing

samples for the more than 500 customers and guests in attendance.

The expo not only enables potential customers and CRPs to connect, it also allows customers to learn about new products and build mutually beneficial relationships with vendors.

"The expo allows us

to talk to TIBH customers who may not be familiar with Southeast Vocational Alliance about the products and services we have to offer," Jack Ashabranner, operations manager for Southeast Vocational Alliance, said. "At this event, we are able to meet our customers and put names to faces, while also building new and existing relationships."

Additionally, the expo allows CRPs to hear what products and services customers like and dislike, as well as listen to ideas about how they can improve the products they currently offer.

"Attending the expo is a great way for us to learn about our customers and to hear feedback on our products," Todd Potoczak, contract sales representative for Goodwill Industries of East Texas, Inc., said. "Last year, the expo gave us an opportunity to listen to customer feedback, which allowed us to fix any internal issues we may have had, as well as rectify customer complaints."

"We have always had a wonderful experience at the expowalking around to different booths and seeing the new products offered," Miriam Miramontes, administration coordinator for outreach programs at the Texas School for the Blind and Visually Impaired, said. "We have also found that it is a great resource for us to scope out what opportunities, potential jobs and resources for parents are available for individuals in our program."

Customers enjoyed being able to talk to CRP representatives faceto-face, many for the first time. Expo attendees also noted an increase in the variety of products and services being showcased at the event.

"We enjoy coming to the expo each year, and there is always a variety of vendors," Gearold Crouse, regional facilities manager for the Texas Department of Public Safety, said. "Austin is a convenient location, and it is great to see the quality of products, especially new products, offered first hand."

Exhibitors Included:

- ABG Fulfillment
- Beacon Lighthouse, Inc.
- Camino Real Community Services
- Corpus Christi State Supported Living Center/Woods, Etc.
- Dallas Lighthouse for the Blind
- East Texas Lighthouse for the Blind
- Enterprise Professional Services, Inc.
- Goodwill Industries of Central Texas
- Goodwill Industries of East Texas
- Lighthouse for the Blind of Fort Worth
- PCSI
- Peak Performers
- Rising Star Resource Development Corp.
- The Lighthouse of Houston
- South Texas Lighthouse for the Blind
- Southeast Vocational Alliance
- St. Dominic of Silos dba Daniel Pest Control and Professional Services
- Star Care Specialty Health Systems
- Texas Correctional Industries
- Tex-Spice
- TIBH Industries, Inc. (Central Store)
- Travis Association for the Blind
- VRC Industries
- West Texas Lighthouse for the Blind

Products Included:

- Office and school supplies
- Furniture items
- Medical supplies
- Automotive supplies
- Bed and bath supplies
- Food supplies
- Storage supplies
- Janitorial supplies
- Safety supplies

Services included:

- Landscape services
- Parks and grounds maintenance
- Litter pick-up
- Window cleaning
- Receptionist services
- Pest control services
- Recycling services

Temporary services included:

- Accounting and clerical support
- Engineering information
- Technology data entry



"The WorksWonders Program is so important because it gives meaningful employment to individuals with disabilities."

Beverly Carter, day programs IDD administrative specialist, Camino Real Community Services







"The expo is a great way to see and feel the products being offered and talk to the vendors first hand."

Vanessa Henry, purchaser, Texas Commission on Environmental Equality



"Our employees have grown leaps and bounds, and we are thankful to TIBH for giving us this platform."

Jack Ashabranner, operations manager, Southeast Vocational Alliance





"We love knowing that the products we buy are helping to employ individuals with disabilities."

Gearold Crouse, regional facilities manager, Texas Department of Public Safety.







"TIBH is looking out for individuals with disabilities and, in return, giving those individuals self-worth by providing them with meaningful jobs."

Todd Potoczak, contract sales representative, Goodwill Industries of East Texas, Inc.



Jobs for People with Disabilities

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